

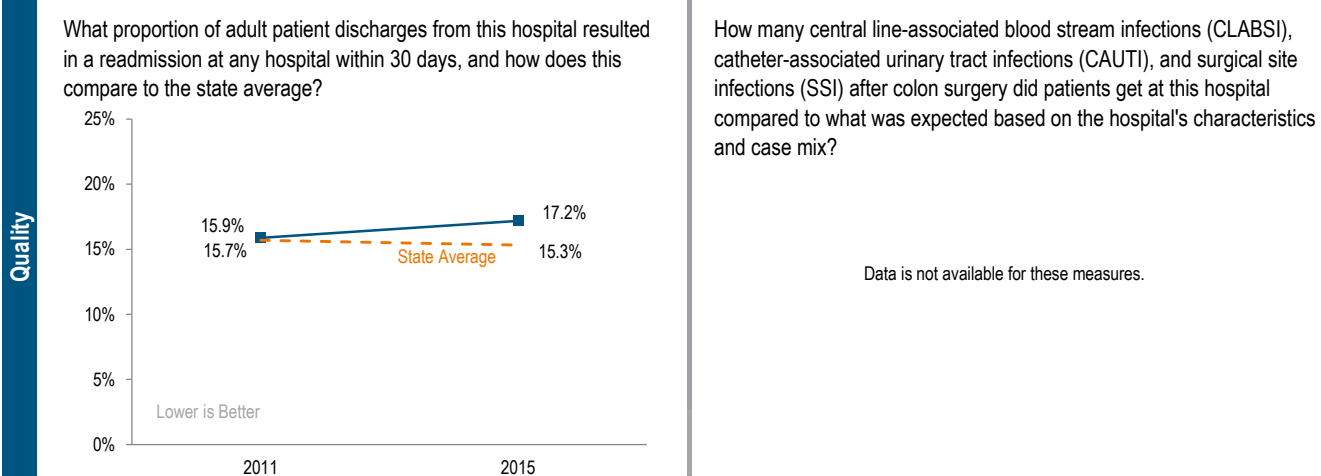
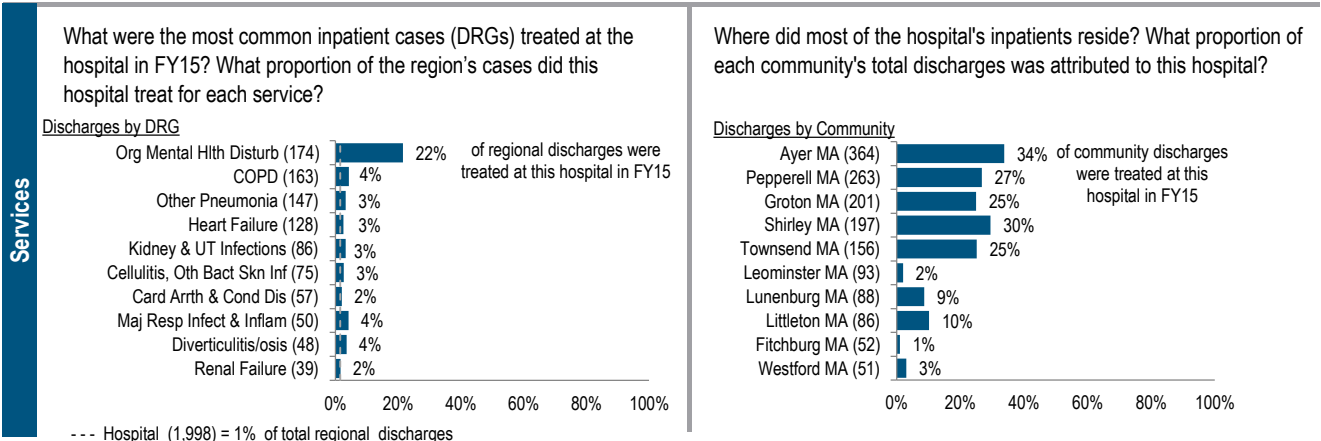
# NASHOBA VALLEY MEDICAL CENTER

## 2015 Hospital Profile

Ayer, MA  
Community, High Public Payer  
Northeastern Massachusetts

Nashoba Valley Medical Center is a small, for-profit community-High Public Payer (HPP) hospital located in the Northeastern Massachusetts region. It is a member of the Steward Health Care System. Nashoba Valley Medical Center accounted for only 1% of regional discharges in FY15, but it accounted for 22% of Organic Mental Health Disturbance discharges. Inpatient discharges at the hospital increased 4.0% from FY11 to FY15, compared to a median decrease of 9.5% among peer cohort hospitals. The hospital reported a profit for the third consecutive fiscal year in FY15, with a 6.9% total margin, higher than the 5.4% median of its peer cohort.

At a Glance	<b>Overview / Size</b>	
	Hospital System Affiliation:	Steward Health Care System
	Change in Ownership (FY11-FY15):	Steward Health Care - 2011
	Total Staffed Beds:	38, among the smaller acute hospitals
	% Occupancy:	79.2%, > cohort avg. (65%)
	Special Public Funding:	ICB <sup>9</sup>
	Trauma Center Designation:	Not Applicable
	Case Mix Index:	0.81, < cohort avg. (0.87); < statewide (1.00)
	<b>Financial</b>	
	Inpatient NPSR per CMAD:	\$9,959
	Change FY14-FY15:	6.0%
	Inpatient:Outpatient Revenue in FY15:	25%:75%
	Outpatient Revenue in FY15:	\$33,936,205
	Change FY14-FY15:	13.0%
	Total Revenue in FY15:	\$51,911,043
	Total Surplus (Loss) in FY15:	\$3,581,078
	<b>Payer Mix</b>	
	Public Payer Mix:	63.6% (HPP* Hospital)
	CY15 Commercial Relative Price:	0.99
	Top 3 Commercial Payers:	Blue Cross Blue Shield of MA Tufts Health Plan Neighborhood Health Plan
	<b>Utilization</b>	
	Inpatient Discharges in FY15:	1,998
	Change FY14-FY15:	1.5%
	Emergency Department Visits in FY15:	15,694
	Change FY14-FY15:	1.8%
	Outpatient Visits in FY15:	47,934
	Change FY14-FY15:	-1.7%
	<b>Quality</b>	
	Readmission Rate in FY15:	17.2%
	Change FY11-FY15 (percentage points):	1.3%
	Early Elective Deliveries Rate (Jan 2015-Jun 2016):	Not Available



For descriptions of the metrics, please see the technical appendix.

## 2015 HOSPITAL PROFILE: NASHOBA VALLEY MEDICAL CENTER

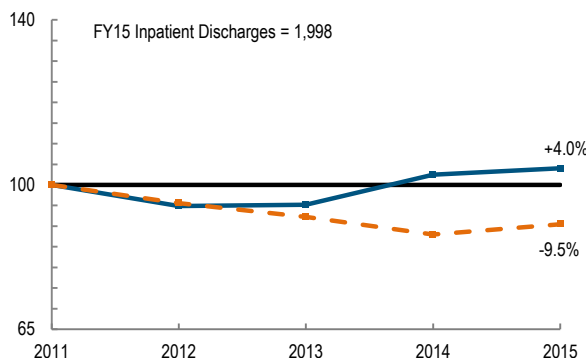
Cohort: Community, High Public Payer

Key:

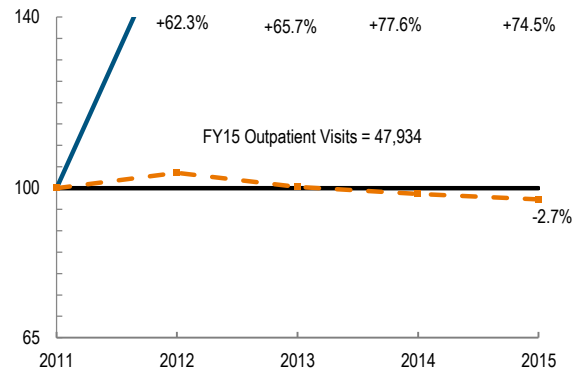


### Utilization

How has the volume of the hospital's inpatient discharges changed compared to FY11, and how does this compare to the hospital's peer cohort median? (FY11=100)

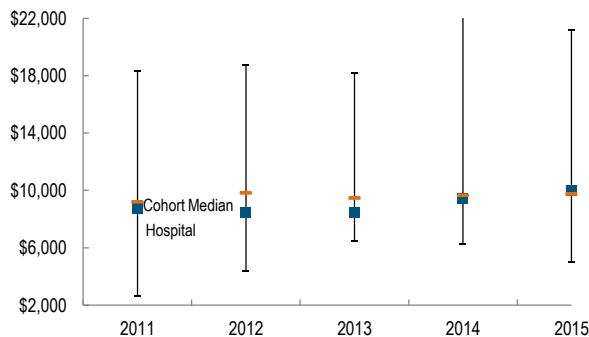


How has the volume of the hospital's outpatient visits changed compared to FY11, and how does this compare to the hospital's peer cohort median? (FY11=100)

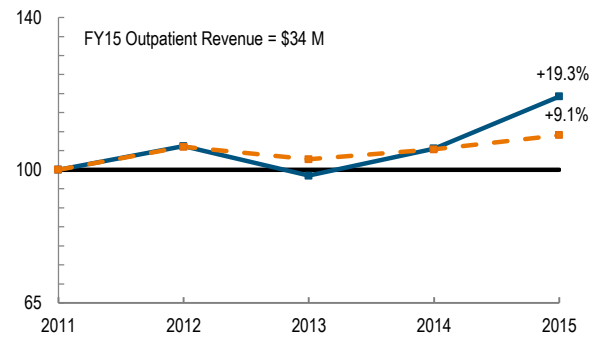


### Patient Revenue Trends

What was the hospital's net inpatient service revenue per case mix adjusted discharge between FY11 and FY15, and how does this compare to the hospital's peer cohort median?



How has the hospital's total outpatient revenue changed compared to FY11, and how does this compare to the hospital's peer cohort median? (FY11=100)



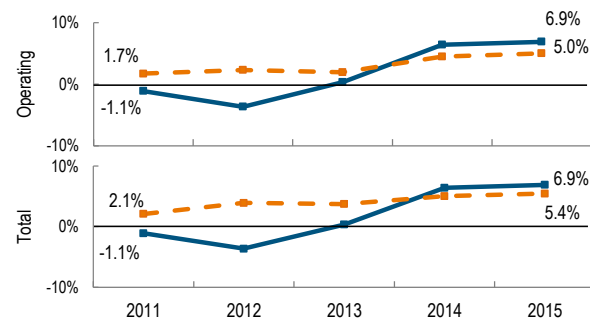
### Financial Performance

How have the hospital's total revenue and costs changed between FY11 and FY15?

#### Revenue, Cost, & Profit/Loss (in millions)

FY	2011	2012	2013	2014	2015
Operating Revenue	\$ 17	\$ 44	\$ 40	\$ 49	\$ 52
Non-Operating Revenue	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Total Revenue	\$ 17	\$ 44	\$ 40	\$ 49	\$ 52
Total Costs	\$ 17	\$ 46	\$ 40	\$ 46	\$ 48
Total Profit (Loss)	\$ (0.2)	\$ (1.6)	\$ 0.1	\$ 3.2	\$ 3.6

What were the hospital's total margin and operating margins between FY11 and FY15, and how do these compare to the hospital's peer cohort medians?



For descriptions of the metrics, please see the technical appendix.

<sup>9</sup> For more information on Infrastructure and Capacity Building (ICB) special funding, please contact the Massachusetts Executive Office of Health and Human Services (EOHHS).

\* High Public Payer Hospitals (HPP) receive a minimum of 63% of gross patient service revenue from public payers.